



# ESI

ELITE SOLAR INTEGRATION



# About Elite Solar Integration

## **ESI, The PV Solar System Installation and Project Management Company**

Elite Solar Integration (ESI) specializes in the complete assembly and installation of Commercial/Industrial Rooftop & Ground Mounted Solar Arrays.

ESI employs only “in-house” boots on the ground, who are professionally trained to perform the customer required scope of work. We own the equipment used on each project and we employ only the best Project Management professionals.

Our experienced team of professional installation technicians ensures a complete PV Solar System installation, delivered on time to meet the needs of PV Project Developers and Commercial/Industrial building owners.

ESI’s resources ensure quick mobilization & scalability, which drives the project schedule while maintaining the quality our customers expect.

Think of ESI as the “C” in EPC.

# Team Expertise

- The ESI team has over 35 years of combined onsite Construction, Commercial Roofing and Project Management experience
- ESI is an approved/certified installer of all Tier 1 PV Racking Manufacturers
- ESI is an approved/certified installer of the leading commercial Roofing Manufacturers, so we can install PV Racking Attachments and perform any remediation required by the PV installation
- ESI provides optimal field construction by completely understanding the PV integration process and working closely with the Project Developer's Design Engineers to verify relevant solutions to suit existing facility conditions
- ESI is an industry leader in Roof Mounted PV Solar installation for both private and public sector facilities

# The Value of a Capable Partner

- Roof Top Solar System Installation Services
- Electrical & BOS Installation
- PV Construction Management and Consulting
- BOS Component Optimization Support
- Existing facility Roof Surveys to determine optimum PV compatibility
- Commercial Roofing Manufacturer Certified
- General Contracting Expertise
- Payment & Performance Bond Capability

# Project Sampling



Long Island, NY 497kW



Edison, NJ 381kW



Hartford, CT 325kW



Columbus, OH 2800kW



Newark, NJ 975kW



New Haven, CT 425kW



# ESI Management Team Bios



## **Rich Milanese, President & COO**

Rich is responsible for the general management of ESI, as well as all business development activities, driving all strategic marketing and sales endeavors. Before launching ESI, Rich performed various executive leadership roles for Tier 1 companies within the project development, distribution, and EPC side of the solar industry. During that time, he provided expert consultation to building owners, developers, solar integrators and EPC firms for the integration of PV solar to their facilities as well as project funding resources. Rich holds a Class A General Contractors License and Roofing Contractors License and is a graduate of the University of Miami with a BBA in Business Management and Finance.



## **Stephen Termotto, Sr. Project Manager**

Steve is responsible for Project Management, Quality Assurance and Quality Control, and is based in our New Jersey office. Steve has over 10 years experience as a Solar Installation Technician, and Operations & Maintenance Engineer. He has been responsible for optimizing the performance of over 50MW of solar projects spread over 140 commercial-scale projects, including procurement, repairs, permitting, and design/implementation of post-commissioning procedures. Steve holds a Bachelor of Science in Business Administration from Rowan University in Glassboro, NJ.

# ESI Management Team Bios



## **Nicole Forcier, Project Coordinator/Office Manager**

Nicole is responsible for all administrative and accounting functions for our company. Nicole has over 20 years experience in real estate and construction management. She has invested her time in educating herself with insurance and billing practices for the construction industry. She has managed a large volume of projects in multiple states. Her construction and accounting knowledge enables her to handle all administrative aspects of our projects. She is excited to take her skills to the next level in the solar environment. Nicole enjoys spending her free time with family and creative projects.



## **Christine Milanese, Procurement Coordinator**

Christine is responsible for procurement of equipment and balance of system components at rates that justify ESI's competitive edge. She also provides administrative assistance to our project coordination and project management teams.

# ESI Management Team Bios



## **Sergio Montalvo, Construction Manager**

Sergio provides support & oversight to the ESI Site Managers, Electrical Contractors, and all other subcontractors required to perform the contracted Scope of Work between ESI and our customer on all projects from commencement to completion. Sergio has hands on experience managing and leading the ESI installation crews and subcontractors, constructing over 60MW of roof and ground mount commercial solar projects over the past several years. He has his OSHA 30 and can operate all required equipment needed for successful installation.



## **Mario Montalvo, Site Manager**

Mario provides oversight to the ESI field personnel and subcontractors during the construction phase. He provides on-site direction and sets the pace for production in accordance with the project specific work scope. Mario also provides oversight for all quality control and safety requirements for the project, has his OSHA 30, can operate all equipment, and is CPR certified.



# Judge us by the company we keep



- Target Stores
- Wacoal America
- JP Morgan Chase
- CubeSmart Self Storage
- Regency Centers
- Heller Industrial Parks
- Marina Energy
- Lucas Research Center
- Unicorr Packaging Group
- MCS Realty
- Georgia Pacific
- Charlotte Motor Speedway